## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

## FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 12, 2018 (January 10, 2018)

## GameStop Corp.

(Exact name of Registrant as specified in its charter)

Delaware

(State or Other Jurisdiction of Incorporation)

1-32637

(Commission File Number)

20-2733559

(IRS Employer Identification Number)

625 Westport Parkway, Grapevine, TX 76051

(Address of Principal Executive Offices)

(817) 424-2000

(Registrant's telephone number, including area code)

## **Not Applicable**

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- oWritten communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 under the Securities Act (17 CFR 230.405) or Rule 12b-2 under the Exchange Act (17 CFR 240.12b-2).

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

#### **Item 2.06** Material Impairments

On January 10, 2018, GameStop Corp. concluded that a non-cash, pre-tax impairment charge in the range of \$350 million to \$400 million will be recorded in the fourth quarter of the fiscal year ending February 3, 2018, primarily associated with acquired dealer agreement intangible assets and goodwill in its Technology Brands segment. The conclusion was made in connection with GameStop Corp.'s annual impairment testing of goodwill and intangible assets, which is not yet finalized. While the Technology Brands segment remains profitable, recent financial performance measures indicate that future sales and profitability no longer support the entire carrying value of its goodwill and intangible assets. No cash expenditures are anticipated as a result of the impairment charge.

### Item 7.01 Regulation FD Disclosure.

On January 12, 2018, GameStop Corp. issued a press release announcing its sales results for the nine-week holiday period ended December 30, 2017. A copy of the press release is attached hereto as Exhibit 99.1.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No. Description

99.1

Press Release issued by GameStop Corp., dated January 12, 2018.

Except for the information contained in Item 2.06, the information contained in this Current Report (including Exhibit 99.1) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such a filing.

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## GAMESTOP CORP.

(Registrant)

Date: January 12, 2018 By: /s/ ROBERT A. LLOYD

Name: Robert A. Lloyd

Title: Executive Vice President and Chief

Financial Officer



## **GameStop Reports 2017 Holiday Sales Results**

Global Same Store Sales Increase 11.8%; 13.7% in the U.S. and 7.9% Internationally

Sales Growth Fueled by Strong Performance in New Hardware, New Software, Accessories and Collectibles

**Grapevine, TX (Jan.12, 2018)**—**GameStop Corp. (NYSE: GME),** a global family of specialty retail brands that makes the most popular technologies affordable and simple, today reported sales results for the nine-week holiday period ended December 30, 2017.

Total global sales for the holiday period were \$2.77 billion, a 10.6% increase compared to the 2016 holiday period. Total comparable store sales increased 11.8%, growing 13.7% in the U.S. and 7.9% internationally. Worldwide omnichannel sales increased 21.5%.

Dan DeMatteo, interim chief executive officer, stated, "We are pleased with our sales performance during the important holiday period, driven by strength in the Nintendo Switch and Xbox One X, and a solid increase in our collectibles business. Our results demonstrate our customers' enthusiastic response to new products and our ability to execute on strategically targeted promotions."

### **Gaming Business Update**

- New hardware sales increased 38.3%, driven by continued strong demand for the Nintendo Switch and the launch of Microsoft's Xbox One X
- Sales of new video game software increased 7.3%, largely attributed to the success of Activision's Call of Duty: WWII and continued strength in Nintendo Switch titles.
- Pre-owned sales declined 8.1%, as customers shifted their spend to compelling new video game and collectibles products.
- Video game accessories sales grew 33.7%, primarily related to demand for Nintendo Switch accessories.

#### **Non-Physical Gaming Business Update**

- Collectibles sales increased 19.4% to \$211.3 million, driven by strong performance across apparel and toys.
- Digital sales and non-GAAP digital receipts increased 36.7% and 6.7%, respectively, excluding the 2016 holiday period revenues from Kongregate which was divested in July 2017. On a reported basis, digital sales increased 4.6%, while non-GAAP digital receipts increased 2.2%.
- Technology Brands sales, which are not included in comparable store sales, decreased 18.6%, driven by limited availability of the iPhone X and changes made by AT&T to the compensation structure in 2017.

## **Guidance Update**

Given the product category mix of sales in the holiday period, GameStop expects to deliver adjusted earnings per share near the middle of its previously announced full-year 2017 guidance of \$3.10 to \$3.40. The company also expects full-year fiscal 2017 comparable store sales to increase between four and six percent compared to the comparable fifty-three-week period. The Company continues to anticipate fiscal 2017 adjusted operating earnings for its Technology Brands business to be in the range of \$75 million to \$90 million. This guidance excludes any year-end impairments and store closing charges, as well as any tax effects related to the recently enacted tax reform legislation.

In conjunction with the Company's annual impairment testing of goodwill and other intangible assets, which is performed in the fourth quarter and is not yet finalized, the Company expects to record non-cash impairment charges in the range of \$350 million to \$400 million, primarily related to its Technology Brands business. The impairment charges are primarily due to the negative impact of a longer upgrade cycle for new mobile devices and the changes made by AT&T to the compensation structure in 2017. The charges do not affect the Company's cash flows or liquidity position.

The Company anticipates reporting fourth quarter and full fiscal year 2017 results in late March, and will provide fiscal 2018 guidance at that time.

## **About GameStop**

GameStop Corp. (NYSE: GME), a Fortune 500 company headquartered in Grapevine, Texas, is a global, multichannel video game, consumer electronics and wireless services retailer. GameStop operates more than 7,400 stores across 14 countries. The company's consumer product network also includes <a href="www.gamestop.com">www.gamestop.com</a>; Game Informer® magazine, the world's leading print and digital video game publication; and ThinkGeek, <a href="www.thinkgeek.com">www.thinkgeek.com</a>, the premier retailer for the global geek community featuring exclusive and unique video game and pop culture products. Our Technology Brands segment includes 1,500 Simply Mac, Spring Mobile AT&T and Cricket stores. Spring Mobile, <a href="www.springmobile.com">www.springmobile.com</a>, sells all of AT&T's products and services, including DIRECTV and offers prepaid wireless services, devices and related accessories through its Cricket branded stores in select markets in the U.S. Simply Mac, <a href="www.simplymac.com">www.simplymac.com</a>, sells the full line of Apple products, including laptops, tablets, and smartphones and offers Apple certified warranty and repair services.

General information about GameStop Corp. can be obtained at the company's corporate website. Follow @GameStop and @GameStopCorp on Twitter and find GameStop on Facebook at <a href="https://www.facebook.com/GameStop">www.facebook.com/GameStop</a>.

#### **Non-GAAP Measures**

As a supplement to our financial results presented in accordance with U.S. generally accepted accounting principles (GAAP), GameStop may use certain non-GAAP measures, such as adjusted operating earnings, adjusted net income, digital receipts and constant currency. We believe these non-GAAP financial measures provide useful information to investors in evaluating our core operating performance. Adjusted operating earnings and adjusted net income exclude the effect of items such as asset impairments, store closure costs, severance, as well as acquisition and divestiture costs. GameStop defines digital receipts as the full amount paid by the customer for digital content at the time of sale and/or the value attributed to digital content when physical and digital products are sold combined. Results reported as constant currency exclude the impact of fluctuations in foreign currency exchange rates by converting our local currency financial results using the prior period exchange rates and comparing these adjusted amounts to our current period reported results. Our definition and calculation of non-GAAP measures may differ from that of other companies. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, the company's reported GAAP financial results.

#### **Safe Harbor**

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are based upon management's current beliefs, views, estimates and expectations, including as to the Company's industry, business strategy, goals and expectations concerning its market position, future operations, margins, profitability, capital expenditures, liquidity and capital resources and other financial and operating information. Such statements include without limitation those about the Company's outlook for fiscal 2017, future financial and operating results, projections, expectations and other statements that are not historical facts. Forward-looking statements are subject to significant risks and uncertainties and actual results may differ materially from those reflected or described in the forward-looking statements. The following factors, among others, could cause actual results to differ from those reflected or described in the forward-looking statements; our inability to obtain sufficient quantities of product to meet consumer demand; the timing of release and consumer demand for new and pre-owned products; our ability to continue to expand, and successfully open and operate new stores for our collectibles and technology brands businesses; risks associated with achievement of anticipated financial and operating results from acquisitions; our ability to sustain and grow our console digital video game sales; the impact of goodwill and intangible asset impairments; cost reduction initiatives, including store closing costs; risks related to changes in, and our continued retention of, executive officers and other key personnel; changes in consumer preferences and economic conditions; increased operating costs, including wages; cyber security events and related costs; risks associated with international operations; changes to our wireless industry partnerships and operations; increased competition and changing technology in the video game industry; changes in domestic or foreign laws and regulations that reduce consumer demand for, or increase prices of, our products or otherwise adversely affect our business; our effective tax rate and the factors affecting our effective tax rate, including changes in international, federal or state tax, trade and other laws and regulations; the costs and outcomes of legal proceedings and tax audits. Additional factors that could cause our results to differ materially from those reflected or described in the forward-looking statements can be found in GameStop's Annual Report on Form 10-K for the fiscal year ended January 28, 2017 filed with the SEC and available at the SEC's Internet site at http://www.sec.gov or http://investor.GameStop.com. Forward-looking statements contained in this press release speak only as of the date of this release. The Company undertakes no obligation to publicly update any forward looking statement, whether as a result of new information, future developments or otherwise, except as may be required by any applicable securities laws.

## **Contact**

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GameStop Corp.
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## Schedule I GameStop Corp. Sales Mix

9 Weeks Ended

9 Weeks Ended

|                                         | Dec. 30, 2017 |         |          | Dec. 31, 2016 |         |          |
|-----------------------------------------|---------------|---------|----------|---------------|---------|----------|
|                                         | Percent       |         |          |               |         | Percent  |
|                                         | Sales         |         | of Total | Sales         |         | of Total |
| Net Sales (in millions):                |               |         |          |               |         |          |
| New video game hardware                 | \$            | 717.7   | 25.9%    | \$            | 519.1   | 20.7%    |
| New video game software                 |               | 855.2   | 30.9%    |               | 797.1   | 31.9%    |
| Pre-owned and value video game products |               | 472.6   | 17.1%    |               | 514.3   | 20.6%    |
| Video game accessories                  |               | 251.2   | 9.1%     |               | 187.8   | 7.5%     |
| Digital                                 |               | 44.4    | 1.6%     |               | 42.5    | 1.7%     |
| Technology Brands                       |               | 156.6   | 5.7%     |               | 192.4   | 7.7%     |
| Collectibles                            |               | 211.3   | 7.6%     |               | 176.9   | 7.1%     |
| Other                                   |               | 59.1    | 2.1%     |               | 71.9    | 2.8%     |
| Total                                   | \$            | 2,768.1 | 100.0%   | \$            | 2,502.0 | 100.0%   |